



# POSITIVE IMPACT

- and the quest for the Better ME

Byens Netværk @ Better Place Center  
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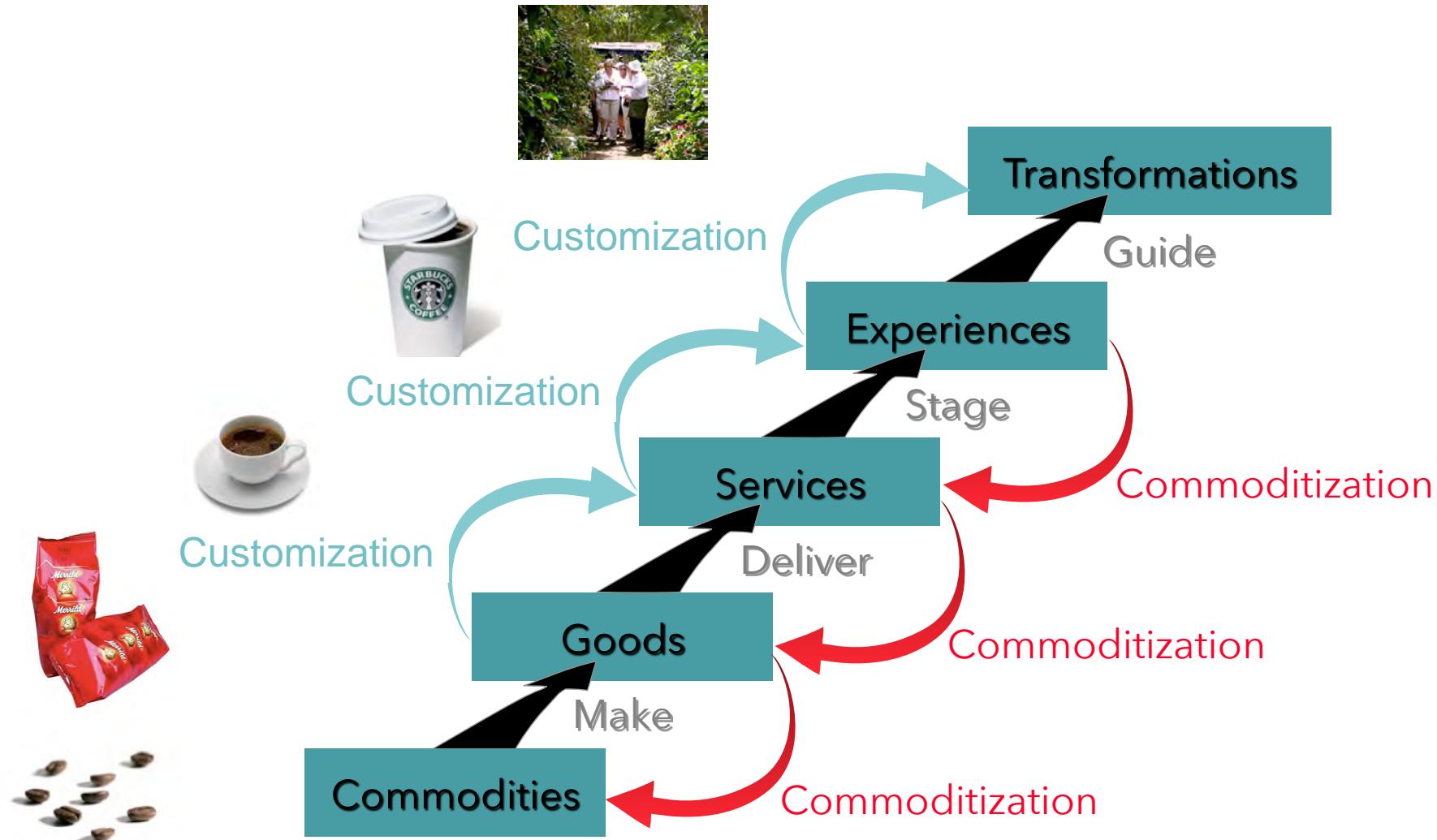
# Forstyrrelser



DARE<sup>2</sup>



# Udviklingen i økonomisk værdi



DARE<sup>2</sup>

NØRD!



# FREMTIDENS KUNDER OG MEDARBEJDERE



"Jeg vil gerne forbedre både mig selv og verden...  
Jeg vil gerne være stolt af det jeg laver og ikke bare de penge jeg tjener...  
*Derudover er der vildt meget prestige i at lave noget, der gør en forskel.*"

Gen. Y fokusgruppe deltager

# The fundamental 4s

- We all want to...



Internal



Proactive

BE  
better

DO  
better

FEEL  
better

LOOK  
better

Reactive



External



# The POSITIVE IMPACT ERA

- The guiding principles

1. From MASS to **ME**
2. From WORK to **PLAY**
3. From MONEY to **TIME**
4. From TELL IT to **SHOW IT**
5. From BLING to **AUTENTICITY**
6. From OWNERSHIP to **ACCESS**
7. From PASSIVE to **EMPOWERED**
8. From RATIONAL to **EMOTIONAL**
9. From ENTERTAINED to **INVOLVED**
10. From PROFIT to **PURPOSE WITH PROFIT**
11. From REAL OR VIRTUAL to **REAL AND VIRTUAL**
12. From ONE FUNCTION to **MULTIPLE FUNCTIONS**
13. From CONVENIENCE to **HYPER CONVENIENCE**
14. From CENTRAL AUTHORITY to **NETWORK OF AUTHORITY**
15. From PRODUCTS & SERVICES to **(TRANSFORMATIONAL) EXPERIENCES**

POSITIVE IMPACT => Opmærksomhed, Tid & Penge





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